## **BALANCE SHEET**

Quarter 3/ 2010

Unit: VND

ASSETS	Codo	Note	Ending Balance	Unit: VND Beginning Balance
ASSE 18 A. SHORT-TERM ASSETS (100=110+120+130+140+150)	Code 100	Note	148,880,653,465	131,298,307,890
I. Cash and cash equivalents	110		34,855,331,179	24,216,070,049
1. Cash	111		34,855,331,179	24,216,070,049
2. Cash equivalents	112		-	
II. Short-term financial investments	120		40,000,000,000	60,000,000,000
Short-term investments	121		40,000,000,000	60,000,000,000
Provision for devaluation of short-term security investments	129		-	-
III. Receivables	130		42,912,450,834	28,817,571,153
Trade accounts receivables	131		26,683,934,786	21,239,253,144
2. Advances to suppliers	132		14,667,059,429	5,798,711,735
3. Short-term internal receivables	133		379,076,094	482,827,296
4. Receivable in accordance with contracts in progress	134			1 220 470 752
Other receivables     Provision for short-term bad receivables	135		2,945,185,525	1,339,478,753
IV. Inventories	139 140		(1,762,805,000) <b>25,771,802,200</b>	(42,699,775) <b>15,559,520,375</b>
1. Inventories	140		25,771,802,200	15,559,520,375
Provision for devaluation of inventories	149		25,771,602,200	13,339,320,373
V. Other short-term assets	150		5,341,069,252	2,705,146,313
Short-term prepaid expenses	151		2,419,351,113	-,, 00,110,010
2. VAT deductible	152			3,104,073
Tax and accounts receivable from State budget	154		2,733,952,141	2,595,874,742
4. Other short-term assets	158		187,765,998	106,167,498
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		132,468,141,050	137,227,409,079
I. Long-term receivables	210		-	-
Long-term receivables from customers	211			
Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		102,025,600,366	104,887,927,486
1. Tangible fixed assets	221		77,160,455,234	83,949,956,537
- Historical cost - Accumulated depreciation	222		130,707,808,708	132,937,440,750
2. Finance leases fixed assets	223 224		(53,547,353,474)	(48,987,484,213)
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227			-
- Historical cost	228			
- Accumulated depreciation	229			
Construction in progress expenses	230		24,865,145,132	20,937,970,949
III. Property investment	240		-	-
- Historical cost	241			
- Accumulated depreciation (*)	242			
IV. Long-term financial investments	250		26,811,175,704	27,651,175,704
Investment in subsidiaries	251			
2. Investment in joint-venture	252			
3. Other long-term investments	258		26,811,175,704	27,651,175,704
4. Provision for devaluation of long-term finance investment	259			
V. Other long-term assets	260		3,631,364,980	4,688,305,889
Long-term prepaid expenses     Deferred income tax assets	261		3,175,364,980	4,688,305,889
2. Deferred income tax assets 3. Others	262		456,000,000	
S. Others VI. Goodwill	268 <b>269</b>		430,000,000	
TOTAL ASSETS	270		281,348,794,515	268,525,716,969
IVIAL ASSETS	270		201,040,774,013	200,323,710,707
CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		29,963,978,768	24,739,281,758
I. Short-term liabilities	310		29,710,377,894	24,156,704,624
1. Short-term borrowing and debts	311		1,183,611,852	1,183,611,852
2. Trade accounts payable	312		901,192,478	475,852,962
3. Advances from customers  4. Tayas and liabilities to State budget	313 314		4,362,200,000	632,840,500
Taxes and liabilities to State budget     Payable to employees	314		2,845,368,682 9,872,687,543	1,889,235,655 10,854,649,058
6. Payable expenses	316		7,042,188,576	6,307,600,289
7. Accounts payables	317		7,042,100,370	0,307,000,289
Payable in accordance with contracts in progress	318			
Late and accordance with contracts in progress	1 210			

9. Other short-term payables	319	3,036,893,541	2,812,914,308
10. Provision for short-term liabilities	320		
11. Bonus and welfare fund	323	466,235,222	
II. Long-term liabilities	330	253,600,874	582,577,134
Long-term accounts payables-Trade	331		
2. Long-term accounts payables-Affiliate	332		
3. Other long-term payables	333		
4. Long-term borrowing and debts	334		
5. Deferred income tax	335		
Provision for unemployment allowance	336	253,600,874	582,577,134
7. Provision for long-term liabilities	337		
B. OWNER'S EQUITY (400= 410+430)	400	251,384,815,747	243,786,435,211
I. Capital sources and funds	410	251,384,815,747	242,989,651,529
1. Paid-in capital	411	192,500,000,000	192,500,000,000
2. Capital surplus	412		
3. Other capital of owner	413		
4. Treasury stock	414		
5. Assets revaluation difference	415		
Foreign exchange difference	416		
7. Investment and development fund	417	22,981,033,976	17,097,332,879
8. Financial reserve fund	418	4,199,926,385	2,911,552,570
Other fund belong to owner's equity	419		
10. Retained profit	420	31,703,855,386	30,480,766,080
11. Capital for construction work	421		
II. Budget sources	430	-	796,783,682
Bonus and welfare fund	431		566,454,881
2. Budgets	432		
3. Budget for fixed asset	433		230,328,801
C. MINARITY INTEREST	439		
TOTAL RESOURCES	440	281,348,794,515	268,525,716,969

## OFF BALANCE SHEET ITEMS

Items		Note	Ending Balance	Beginning Balance	
1. Operating lease assets		24	0	0	
2. Goods held under trust or for processing		[			
3. Goods received on consignment for sale		[			
4. Bad debts written off		[	32,894,775		
5. Foreign currencies:		[			
+ USD		[	2,500.18	2,507.67	
+ EUR		[			
Subsidies of state budget					

## INCOME STATEMENT

**Quarter 3/2010** 

Unit: VND

Items		e Note	Quai	rter 3	Accumulation		
items	Code	Note	Current year	Previous year	Current year	Previous year	
1	2	3	4	5	6	7	
1. Sales	01		54,015,208,236	62,947,037,673	120,996,536,797	121,158,170,556	
2. Deductions	02						
3. Net sales and services	10		54,015,208,236	62,947,037,673	120,996,536,797	121,158,170,556	
4. Cost of goods sold	11		39,803,964,511	51,840,329,140	84,617,555,472	96,539,188,607	
5. Gross profit	20		14,211,243,725	11,106,708,533	36,378,981,325	24,618,981,949	
Financial income	21		1,248,215,113	871,753,223	4,923,293,665	2,532,168,818	
7. Financial expenses	22		171,716,952	19,583,861	1,470,602,715	525,625,528	
Include: Interest expense	23		85,353,316	19,583,861	189,986,079	525,625,528	
Selling expenses	24		44,601,509	253,545,941	127,314,076	695,096,500	
General & administrative expenses	25		2,376,688,696	1,328,766,350	6,321,168,207	5,216,200,180	
10. Net operating profit	30		12,866,451,681	10,376,565,604	33,383,189,992	20,714,228,559	
11. Other income	31		444,257,287	475,591,056	9,107,808,602	5,544,604,065	
12. Other expenses	32		136,785,605	23,879,208	6,635,324,371	4,131,269,671	
13. Other profit	40		307,471,682	451,711,848	2,472,484,231	1,413,334,394	
14. Profit or loss in joint venture	45						
15. Profit before tax (50=30 + 40)	50		13,173,923,363	10,828,277,452	35,855,674,223	22,127,562,953	
16. Current corporate income tax expenses	51		1,701,795,622	1,331,643,670	4,963,262,375	2,890,981,053	
17. Deferred corporate income tax expenses	52						
18. Profit after tax (60=50 - 51 - 52)	60		11,472,127,741	9,496,633,782	30,892,411,848	19,236,581,900	
18.1 Profit after tax of minorities	61						
18.2 Profit after tax of the parent company's shareholders	62		11,472,127,741	9,496,633,782	30,892,411,848	19,236,581,900	
19. EPS (VND/share)	70		596	493	1,605	999	

## CASH FLOW STATEMENT

As at 30 Sep 2010 (Indirect method)

Unit: VND

Items	Code	Note	Accumul	
	Code	11016	Current year	Previous year
I. CASH FLOWS FROM OPERATING ACTIVITIES:		<u> </u>		
1. Profit before tax	01	<u> </u>	35,855,674,223	22,127,562,953
2. Adjustment in accounts		<u> </u>		
Fixed assets depreciation	02	<u> </u>	6,758,415,834	6,908,977,923
Provisions	03	<u> </u>	1,720,105,225	(3,399,469,322
Unrealized foreign exchange difference loss/gain	04	<u> </u>	-	-
Loss/gain from investments	05	<u> </u>	(6,950,238,693)	(3,366,017,687
Interest expenses	06	<u> </u>	189,986,079	525,625,528
3. Operating profit before the changes of current capital	08		37,573,942,668	22,796,679,395
Changes in accounts receivable	09		(15,908,796,832)	8,314,208,647
Changes in inventories	10		(10,212,281,825)	19,235,157,627
Changes in trade payables	11	[	4,571,774,516	(25,442,905,112
Changes in prepaid expenses	12	[	(171,821,917)	(788,223,208
Paid interest	13		(189,986,079)	(357,044,728
Paid corporate income tax	14		(5,147,487,438)	(638,455,722
Other receivables	15		-	-
Other payables	16		(3,704,942,960)	(1,891,503,092
Net cash provided by (used in) operating activities	20		6,810,400,133	21,227,913,807
II. CASH FLOWS FROM INVESTING ACTIVITIES:		<del> </del>		
Cash paid for purchase of capital assets and other long-term assets	21	<del> </del>	(8,070,042,368)	(7,713,978,771
Cash received from liquidation or disposal of capital assets and other long-term assets	22	<del> </del>	6,169,569,292	4.033.023.040
Cash paid for lending or purchase debt tools of other companies	23	<del> </del>	(65,500,000,000)	(10,000,000,000
Withdrawal of lending or resale debt tools of other companies	24	<del> </del>	85,540,000,000	(10,000,000,000
5. Cash paid for joining capital in other companies	25	<del> </del>		
6. Withdrawal of capital in other companies	26	<del> </del>		
7. Cash received from interest, dividend and distributed profit	27	<del> </del>	4,923,293,665	706.333.333
Net cash used in investing activities	30	<del>  </del>	23,062,820,589	(12,974,622,398
HI CACH PLOWG FROM FRVANCING ACTIVITIES				
III. CASH FLOWS FROM FINANCING ACTIVITIES:		<b></b>		
1. Cash received from issuing stock, other owners' equity	31	<b></b>		
2. Cash paid to owners' equity, repurchase issued stock	32	<b></b>		4 - 000 000 000
3. Cash received from long-term and short-term borrowings	33	<b></b>	9,500,000,000	17,000,000,000
4. Cash paid to principal debt	34	<b> </b>	(9,500,000,000)	(11,642,955,272
5. Cash paid to financial lease debt	35	<b> </b>		
6. Dividend, profit paid for owners	36	<b> </b>	(19,233,959,592)	(5,754,182,552
Net cash (used in) provided by financing activities	40		(19,233,959,592)	(397,137,824
Net cash during the period	50	<u> </u>	10,639,261,130	7,856,153,585
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60	L	24,216,070,049	19,064,388,868
Influence of foreign exchange fluctuation	61			
CASH AND CASH EQUIVALENTS AT END OF YEAR	70	[	34,855,331,179	26,920,542,453